

ThermoFisher SCIENTIFIC

Accelerate CryoEM Success

National Facilities Workshop, NYC, Feb 6-7, 2017 Raymond Schrijver – Director Customer Enablement (<u>raymond.schrijver@fei.com</u>) Steve Reyntjens – Product Marketing Director SPA (<u>steve.reyntjens@fei.com</u>)

The world leader in serving science

 A major goal of the workshop will be to discuss best practices for managing CryoEM facilities. Topics to be discussed will include sample handling, instrument management, computational environments, training, user management and workflow.

Thermo Fisher vision for cryoTEM: Moving from product based support to outcome based support

How can ThermoFisher support National Facilities: Accelerate cryoEM success by remote system monitoring, user training, and support for facility service model



- National Facilities: Characteristics and Requirements
- Workflow and Possible Hurdles
- System Health Monitoring
- User Training & Support
- Remote Operation



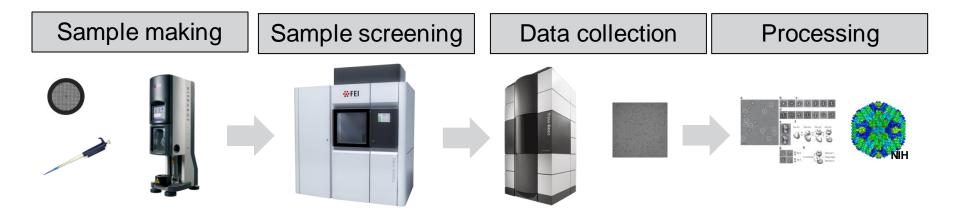
- Characteristics
 - Lots of different users / customers
 - Queue of jobs
 - 24/7 usage
 - More Krios's in the same facility
 - User scheduling
 - User billing

- Requiring
 - High uptime
 - Schedulable downtime
 - High productivity
 - Secure data management
 - Sample logistics
 - User logistics





Workflow and Possible Hurdles



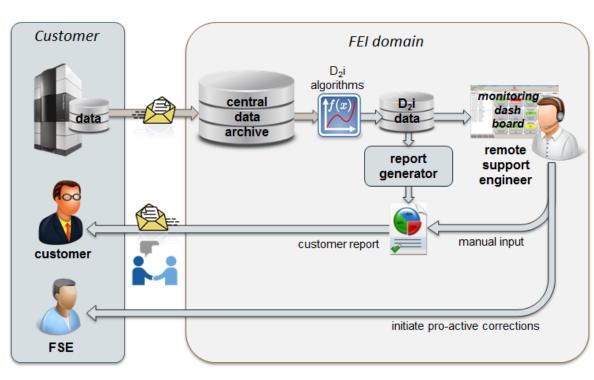
possible negative stain step

Possible hurdles								
 Success rate Connectivity to microscope 	 Quick feedback on sample quality Quality check for moving to high end data acquisition 	 Data quality Throughput Automation Uptime User experience 	 Speed of data offloading Speed of processing Amount of data 					
Openers actions to the acceptance								

Connection to the customer



- System parameters in daily e-mail to central archive
- Monitoring dashboard at central service
- Daily check on alarms of system parameters going out of control limits
- Notification to field service engineer and/or customer
- Early warning on trends and failure situations
- Quicker troubleshooting



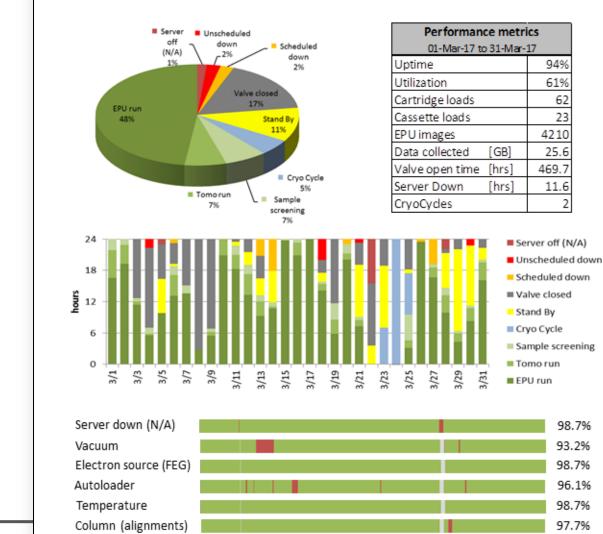


System Health Monitoring

- Insight in usage of microscope
 - Throughput
 - Uptime
 - Downtime better schedulable

 Insight in behavior of major critical components

Performance Report March 2017 Titan Krios D1234



Cameras

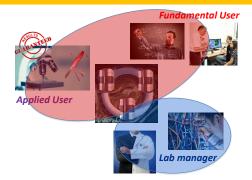
98.7%

User Training & Support

CryoEM School

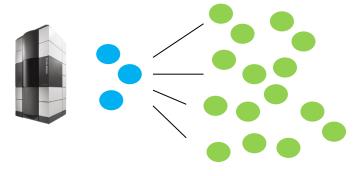
9 week fulltime (pilot Leiden/CNB)

Week 1: Introduction and Sample Preparation Week 2: Image Formation and Basic Processing Week 3: Screening and Optimal Grid Preparation Week 4: Optics and Optimal Microscope Setup Week 5: Camera's and Optimal Settings (incl F3, K2) Week 6: Data Collection Week 7: Full Workflow Week 8: Advanced Processing Week 9: Exam



- Lots of hands-on time
- Creating online content

- On-site applications support
- Training needs depend on user model
 - Only limited number of experienced users



 Lots of different, and less experienced, users



Three Levels of Remote Operation

remote monitoring

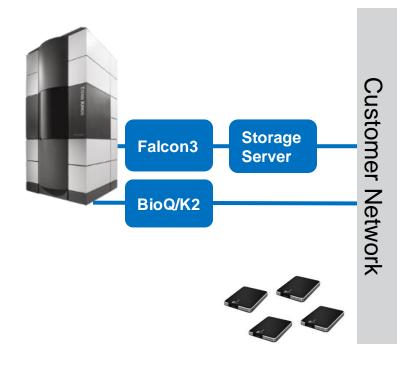
remote monitoring, limited control

remote monitoring, full control

- How is the service model?
 - Customer on-site to do and/or watch the experiment or remote?
 - Do people want to monitor and/or control experiments remotely?
 - Do multiple users need access to set up experiment simultaneously?
- What can be optimized?
 - On-the-fly check of data quality?
 - Connectivity of data & sample allowing experimental setup on a screening tool?



Data Processing



- Need quick data offloading for a specific customer
- Connection to the cloud for storage and processing?
 - Reduce data on-the-fly?



 Data processing: public available packages

• Enable and speed up on-the-fly processing while acquiring?

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THANK YOU

